

Association Update
Jason K. Blake
Executive Vice President-PEI



Association Summary:

Association Profile:

- 1,500 members
 - 415 Distributors
 - 445 Service and Construction
 - 245 Manufacturers
 - 275 Affiliates
 - 120 Individual Memberships
- 91% retention rate
- Average Dues Rate- \$650 per company.

Member Profile:

- Over 50% of our members are under \$10MM in revenue.
- Over 50% have under 25 employees.
- Business Areas:
 - Testing and Compliance
 - Lighting
 - Generators
 - Canopies



PEI's Focus

“PEI is a member-centric organization.”

- Training and Education
- Industry Voice
- Engagement “Networking”

